



## EXPRESSION OF INTEREST – Local Manufacturing Support

Suitably qualified and experienced entities are hereby invited to express interest for the following services to Debswana Diamond Company (Pty) Ltd at OLDM and Jwaneng Mines.

### RFP - EXPRESSION OF INTEREST FOR SUPPLY OF VARIOUS LOCALLY MANUFACTURED COMMODITIES TO DEBSWANA OPERATIONS

#### Brief

The purpose of this Request for Proposal (RFP) is to identify potential partnerships for support to establish local manufacturing facilities for the supply of various commodities. Where a suitable proposal is identified, Debswana shall enter into an off-take agreement with the successful entity.

#### Debswana Support for Local Manufacturing

As part of the Citizen Economic Empowerment Programme (CEEP), Debswana aims to support and grow local manufacturing and contribute to creation of jobs in Botswana. The following products have been identified for local manufacturing support and the objective of the Expressions of Interest (EOIs) is to test the viability of local manufacture for the identified products.

The EOI is non-binding and will primarily provide market insight into the viability of local manufacture for the products. Where viable proposals are identified, they will be taken through an approval process with the aim of entering into off-take agreements with potential manufactures to set-up production facilities locally.

***Interested entities are hereby invited to submit an Expression of Interest (EOI) for the local manufacturing and supply of identified products to Debswana Operations:***

No.	Description	Ref No.
1	Expression of Interest for Supply of Locally Manufactured Ferrosilicon (Fesi) To Debswana Operations	SR1984100536
2	Expression of Interest for Supply of Locally Manufactured Flocculants to Debswana Operations	SR1983994241
3	Expression of Interest for Supply Locally Manufactured Lubricants to Debswana Operations	SR1984772793

4	Expression of Interest for Supply of Locally Manufactured Chutes and Feeders to Debswana Operations	SR1985140589
5	Expression of Interest for Supply of Locally Manufactured Hard Hats (Safety Helmets) To Debswana Operations	SR1986133055
6	Expression of Interest for Supply of Locally Manufactured Safety Shoes to Debswana Operations	SR1985329966
7	Expression of Interest for Supply of Locally Manufactured Explosives	SR1986195532

## Pre-bid Meeting

Prospective tenderers are required to attend a compulsory pre-bid meeting to get more clarity on the scope of services and the conditions under which the services are to be executed. Tenderers will also have an opportunity to ask questions on the scope of services. The pre-bid details are as follows:

**Date:** Tuesday 4<sup>th</sup> June 2024

**Time:** 09:00 to 11:00 hrs

**Venue:** Microsoft Teams

## Tendering on Ariba

Debswana has adopted SAP Ariba – an online bidding and supplier management solution for all its tendering and supplier registration requirements. There is no requirement to purchase the Tender document. Please contact Chipoloko, at [craboloko@debswana.bw](mailto:craboloko@debswana.bw), Tel: 361 4302/374 specifically for supplier registration on SAP Ariba Platform and Ayanda Ndlovu [andlovu@debswana.bw](mailto:andlovu@debswana.bw) Tel: +267 3614302 for more information related to the RFP. Interested tenderers who wish to participate in the tender should follow the Steps in Part 2 and/or Part 1.

Tenderers who are already registered with Debswana on SAP Ariba should just register their interest on the RFP as per instructions on Part 2 below. Those not registered as Debswana Suppliers on SAP Ariba platform will need to complete the following steps in Part 1 & 2.

### Part 1: Registering as a vendor on SAP Ariba

To participate in any event on SAP Ariba, a supplier will need to be registered on SAP Ariba and have a valid SAP Ariba Network Supplier account and profile by following the steps below:

1. Go to Debswana SAP Ariba self-registration page:  
(<https://s1-eu.ariba.com/Sourcing/Main/ad/selfRegistration/?realm=debswana>)
2. Initiate Account creation
3. Complete account registration
4. Once you have SAP Ariba Network Supplier Account and access credentials, proceed to Part 2 below:

### Part 2: Indicating Interest to Participate in the RFP (for Ariba Registered Suppliers)

1. Register your interest by completing the form using the following link:

<https://forms.office.com/r/nSt4UgNUdp> before 1230hrs on Friday 31<sup>st</sup> May 2024.

## Submission

Tenderers are required to submit their respective bids on or before the **Friday 21<sup>st</sup> June 2024 at 1230hrs** through the Debswana SAP Ariba platform as per the instructions to be provided.

Tenders received via telephone, telex, email or facsimile will not be considered. Debswana reserves the right to accept or reject any tender and does not bind itself to accept the lowest or any portion of any tender.

*For any enquiries, please contact Ayanda Ndlovu at Tel: +267 3614302 or e-mail: [ANdlovu@debswana.bw](mailto:ANdlovu@debswana.bw)*