



01 August 2025

# **INVITATION TO TENDER**

Doc2667946431 - Supply of Bulk and Packaged Lubricants

Suitably qualified and experienced entities are hereby invited to tender for the following services to Debswana Diamond Company (Pty) Ltd at Jwaneng Mine.

Brief

Debswana Diamond Company (Pty) Ltd owns and operates Jwaneng, Orapa, Letlhakane, and Damtshaa Diamond Mines in Botswana and is committed to mining safely, optimally and responsibly, as well as making a meaningful contribution to the development of communities around its mines and the nation at large. Debswana utilizes assorted lubricants on machinery, equipment, and mobile assets in its operations.

The purpose of this Request for Proposal (RFP) is to identify and contract with competent and experienced Botswana based service provider ('the Supplier') specializing in the supply of bulk and packaged lubricants. Debswana intends to contract with the successful bidder to supply Debswana operations with all bulk and packaged lubricants requirements for a duration of 3 years.

The Scope of Work includes but is not limited to the following:

# Overview

Debswana utilizes assorted lubricant for mining equipment, mobile assets, and other machinery as part of its mining operations. Consistent, safe and reliable supply of lubricants is critical to Debswana operations. The purpose of the contract will be to:

- a) Ensure continuous availability of all lubricant products across Debswana operations
- b) Attainment of contracted availability of lubricants for Debswana operations
- c) Minimizing procurement administrative work through long-term contract for lubricants supply
- d) Managing and controlling quality of products supplied
- e) Commercial value-add through competitive pricing for lubricants
- f) Ensure compliance to Debswana and OEM lubricants standards
- g) Ensure compliance to Debswana SHE Policy and Standards, particularly relating to handling of hazardous products.
- h) Compliance to statutory requirements for supply and storage of lubricant products
- i) Compliance to statutory and best practice requirements for Lubricant Storage Facilities Maintenance and Management.

Classification: Public

## Scope of Supply

#### Operations covered:

- a) Orapa, Letlhakane and Damtshaa Mines (OLDM)
- b) Jwaneng Mine

#### Tendering on Ariba

Debswana has adopted SAP Ariba – an online bidding and supplier management solution for all its tendering and supplier registration requirements. There is no requirement to purchase the Tender document. Please Contact <a href="mailto:SCMDigitalTransformation@debswana.bw">SCMDigitalTransformation@debswana.bw</a>, Tel: +267 361 4302 specifically for supplier registration on SAP Ariba Platform and Mr. Alfred Mmopi <a href="mailto:AMmopi@debswana.bw">AMmopi@debswana.bw</a> for support around SAP ARIBA Platform.

Interested tenderers who wish to participate in the tender should follow the Steps in Part 2 and/or Part 1.

Tenderers who are already registered with Debswana on SAP Ariba should just register their interest on the RFP as per instructions on Part 2 below. Those not registered as Debswana Suppliers on SAP Ariba platform will need to complete the following steps in Part 1 & 2.

### Part 1: Registering as a vendor on SAP Ariba

To participate in any event on SAP Ariba, a supplier will need to be registered on SAP Ariba and have a valid SAP Ariba Network Supplier account and profile by following the steps below:

- 1. Go to Debswana SAP Ariba self-registration page: (https://s1-eu.ariba.com/Sourcing/Main/ad/selfRegistration/?realm=debswana)
- 2. Initiate Account creation
- 3. Complete account registration
- 4. Once you have SAP Ariba Network Supplier Account and access credentials, proceed to Part 2 below:

Part 2: Indicating Interest to Participate in the RFP (for Ariba Registered Suppliers)

1. Register your interest by completing the form using the following link: <a href="https://forms.office.com/r/qwSu6g6dRz">https://forms.office.com/r/qwSu6g6dRz</a> before 1630hrs on Friday 15th August 2025.



Classification: Public

## Submission

Tenders received via telephone, telex, email or facsimile will not be considered. Debswana reserves the right to accept or reject any tender and does not bind itself to accept the lowest or any portion of any tender.