
INVITATION TO TENDER

Suitably qualified, well-resourced and technically capable Citizen Owned, and Botswana Based companies are hereby invited to bid for the following services to Debswana Diamond Company (Pty) Ltd:

DOC2771466556 - SUPPLY OF HYDRAULIC, PNEUMATIC HOSES & FITTINGS & PROVISION OF CRIMPING SERVICES

Brief

The purpose of this Request for Proposal (RFP) is to identify and contract with innovative and technically capable Business Partners to supply Debswana with hydraulic, pneumatic hoses and fittings and provision of crimping services for a period of thirty-six (36) months. Preference will be given to Citizen owned companies.

Scope of Services

The purpose of this Request for Proposal is to identify and contract with suitably skilled, experienced and innovative vendors specialising in the supply of Hydraulic and Pneumatic Hoses and Fittings to Debswana.

Debswana intends to form strategic partnerships with such vendor/s with the aim of:

- Ensuring availability of Hydraulic and Pneumatic Hoses and Fittings for all Debswana operational requirements.
- Establishing a reliable provision of hydraulic hose crimping services to Debswana operations as required.
- Minimizing purchasing administrative work.
- Commercial value-add through competitive pricing.
- On-going support to the operations on the use and application of the products supplied, including making available for consideration by Debswana, innovative products and solutions from time to time.
- On-going support to the operations by means of an ERP system for stock monitoring and reporting.
- Ensuring compliance to Debswana approved standards for Hydraulic and Pneumatic Hoses and Fittings.

The successful tenderer is expected to fully understand the importance of Safety to Debswana and appreciate the risk associated with non-compliance to safety legislation and organisational safety standards to the welfare of employees and achievement of business objectives.

Disclaimer

Internal messages meant for employees are not to be shared outside the organisation. This includes through social media platforms such as Facebook, WhatsApp, SMS etc. as it is against company policy and the Debswana Code of Conduct. Please refer to Debswana Social Media Policy, Social Media Guidelines and Code of Conduct.

Operations covered:

- a) Orapa, Letlhakane and Damtshaa Mines (OLDM)
- b) Jwaneng Mine

Pre-bid Meeting

Prospective bidders are required to attend a **compulsory** pre-bid Meeting to get more clarity on the scope of services and the conditions under which the services are to be executed. Bidders will also have an opportunity to ask questions on the scope of services. The pre-bid details are as follows:

Date: 31st October 2025

Time: 10:00am to 11:00am

Venue: MS Teams (*The link will be sent to only those who have registered their interest to participate*)

Tendering on Ariba

Debswana has adopted SAP Ariba – an online bidding and supplier management solution for all its tendering and supplier registration requirements.

Interested bidders who wish to participate in the tender should follow the Steps in Part 1

Part 1: Indicating Interest to Participate in the RFP (for Ariba Registered Suppliers)

1. Register your interest by completing the form using the following link:

<https://forms.office.com/r/YQGkMdtFeA> by 12:00hrs on 20th October 2025.

Should you not be registered on SAP Ariba, please specify that you are not registered on the form.

Part 2: Submission

Bidders are required to submit their respective bids on or before Friday 17th November 2025 at 1200hrs through the Debswana SAP Ariba platform as per the instructions to be provided.

Bids received via email or any other means except the Debswana SAP Ariba platform will not be considered. Debswana reserves the right to accept or reject any bid and does not bind itself to accept the lowest or any portion of any bid.

For any enquiries, please contact Naledi Maruping at NMaruping@debswana.bw