



INVITATION TO TENDER

Doc3130104222 - RFP - Supply and Delivery of Medical and Industrial Gases to OLDM

Suitably qualified and experienced entities are hereby invited to tender for the following services to Debswana Diamond Company (Pty) Ltd at Orapa Letlhakane and Damtshaa Mines. Citizen Owned Companies will be given preference. Debswana intends to form a three (3) year strategic partnership. The bidder should have the capability and capacity to provide and deliver medical and industrial gases.

Brief

The successful tenderer shall fully describe and/or demonstrate their procedures and/or ability to meet Debswana needs in regards to the issues listed and shall be expected to provide the following at the minimum:

- Supply of Medical and Industrial Gases as and when required for items specified in Schedule A
- All goods to be provided in appropriate containers or pallets as per requirement.
- Goods should be accompanied by valid invoices and delivery notes.
- All goods shall comply to the ISO and SANS standards
- Suppliers should have a valid trading license and the necessary accreditations/certification to supply the goods in Schedule A
- Periodic servicing of Debswana owned gas bottles.
- Provide documents including BA permit, road worthiness certificate of the trucks.

The Supplier shall be required to provide and/or furnish all supplies and services necessary to ensure the immediate availability or next day delivery of Medical and Industrial Gases and related items to every request by OLD Mines. Suppliers are to note that Debswana may require some gas cylinders to be kept at a requested Debswana site (>100nr) pre-filled and only collected upon need to refill the cylinders.

Compulsory site visit

Prospective tenderers are required to attend a Compulsory Pre-Bid Meeting in order to get more clarity on the scope of services and the conditions under which the services are to be executed. Tenderers will also have an opportunity to ask questions on the scope of services. The site visit details will be shared to the bidders that would have expressed interest.

Tendering on Ariba

Debswana has adopted SAP Ariba – an online bidding and supplier management solution for all its tendering and supplier registration requirements. **There is no requirement to purchase the Tender document.** Please Contact Aobakwe Mashalane at AMashalane@debswana.bw , Telephone +267 74009006 specifically for supplier registration on SAP Ariba Platform and for support around SAP ARIBA Platform.

Interested tenderers who wish to participate in the tender should follow the Steps in Part 2 and/or Part 1.

Tenderers who are already registered with Debswana on SAP Ariba should just register their interest on the RFP as per instructions on Part 2 below. Those not registered as Debswana Suppliers on SAP Ariba platform will need to complete the following steps in Part 1

Part 1: Registering as a vendor on SAP Ariba

To participate in any event on SAP Ariba, a supplier will need to be registered on SAP Ariba and have a valid SAP Ariba Network Supplier account and profile by following the steps below:

Register your interest by completing the form using the following link:
<https://forms.office.com/r/RYvD8uhbAx> before **Friday 29th May 2026 @12h00hrs**

1. A link from Debswana SAP Ariba self-registration will be sent to you:
2. Initiate Account creation
3. Complete account registration
4. Once you have SAP Ariba Network Supplier Account and access credentials,
5. The RFP will be sent to your Ariba Platform

Part 2: Indicating Interest to Participate in the RFP (for Ariba Registered Suppliers)

1. Register your interest by completing the form using the following link:
<https://forms.office.com/r/RYvD8uhbAx> before **Friday 29th May 2026 @12h00hrs.**
2. The RFP will be sent to your Ariba Platform

Submission

Tenderers are required to submit their respective bids to the Debswana SAP Ariba platform as per the instructions to be provided.

Tenders received via telephone, telex, email or facsimile will not be considered. Debswana reserves the right to accept or reject any tender and does not bind itself to accept the lowest or any portion of any tender.

For any enquiries, please contact Ms Aobakwe Mashalane at –e-mail: AMashalane@debswana.bw

This tender notice can also be viewed at <https://www.debswana.com/about-the-debswana-supply-chain/>